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## **5 Daily Habits That Are Killing Your Work-Life Balance And How To Fix Them**

Being passionate and dedicated to the work you do is a surefire path to success. But in the lives of many driven people, there comes a time when work begins to overtake other aspects of your life that are vital to living a full, happy, healthy existence. Here are five habits you're probably practicing that are preventing you from achieving that fabled work-life balance.

#### **1. SUPERHERO SYNDROME**

Just because you're a top performer doesn't mean you should act the hero. Ruthlessly prune extra work to all but the most critical of projects. As they say, there will always be more work - don't let it take over every moment of your day.

#### 2. ARTIFICIAL URGENCY



Create very specific ways to determine the actual priority of each project, markers that indicate

whether taking a few extra days on something will actually affect your business.

#### **3. UNDEFINED BOUNDARIES**

When we take work home, we may feel like we're staying on top of everything, but in fact, without strict compartmentalization between work and life, neither is able to reach the heights that true focus will deliver. Draw a line in the sand and stick to it.

#### 4. NO BUFFER

In order to even out your workload, you need to leave some space in your schedule for unanticipated events. One way to fix this is to create a 50% extra window of time for everything you need to accomplish.

#### 5. CHASING TIME

It's easy to constantly focus on what's next, feeling as if you're always behind the ball. But it's vital that you commit to living in the moment as much as possible. And whatever you do,

don't forget that your mental health is just as important as that pile of work you have waiting on your desk. Inc.com, 5/16/2018

#### **4 AWESOME PRODUCTIVITY TOOLS YOU** HAVEN'T HEARD OF

We're all looking for ways to cut down on wasted time, and luckily, today there are so many that it's difficult to keep track of them all. **Bento** makes managing employee spending easy, with debit-based expense cards that offer administrators total flexibility and control. Scrumpy is a remarkably streamlined projectmanagement tool that even the smallest businesses can afford. Bubble enables noncoders to build web applications from the ground up with minimal technical knowledge. And Lever allows businesses looking for fresh talent to manage the entire hiring process from a single, easy-to-use, feature-rich platform. Inc.com, 5/7/2018

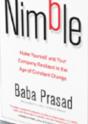
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### Nimble **By Baba Prasad**

The contemporary business world is more chaotic than ever. If there's one quality that leaders need in order to be truly successful, it's adaptability. In an ever-changing landscape, it takes some complicated footwork to stay upright.



The question is, how do leaders achieve this malleability. this tendency to survive, even through the worst of times? In Baba Prasad's book. Nimble: Make Yourself and Your Company Resilient in the Age of Constant Change, he offers solutions and anecdotes that will equip you with the tools you need to stay afloat in these turbulent times. Through what he calls analytical, operational, innovative, communicative and visionary agilities, you can embrace change at its root and embody progress in every aspect of your organization.

## **August 2018**



This monthly publication provided courtesy of Grea Sweers. CEO of ACTS360.

"As a business owner, you don't have time to waste on technical and operational issues. That's where we shine! Call us and put an end to your IT worries!"

Hacking a business today is easier than it has ever been. With nearly every company in America now intimately intertwined with technology, you might think cyber security would be a priority. But the truth is, our protective measures have grown lax, as organizations fall behind the times in their trust of flimsy barriers, trusting in blind faith that they won't be targeted.

Right alongside the rise of software that makes our life and work easier than ever. the tools cybercriminals use have advanced as well, enabling hackers to penetrate precious networks of data with minimal effort. What used to take thousands of lines of code now takes

# ACTS360 TECH TALK LEARN HOW TO SPEAK TECH AND DISCOVER THE PERSON BEHIND THE COMPUTER



## **4 Ways To Keep Employees From Leaking Confidential Information**

a couple of clicks. And actually, according to IBM's 2016 Cyber Security Intelligence Index, 60% of the time it's not some fancy tool that allows criminals to circumvent your defenses it's your employees letting them in.

No matter how impenetrable you may imagine your security measures are, they'll be rendered useless if a hapless member of your team clicks the wrong file and opens the floodgates. When it comes to cyber security, your biggest vulnerability isn't your antivirus - it's your poorly trained employees. Here are four ways to prevent them from slipping up and opening your business up to attack.

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### Tech Talk

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#### 1. STRONGER PASSWORDS

This may seem like a no-brainer, but it's probably anything but to many members of your team. According to a 2015 survey conducted by TeleSign, close to 75% of consumers use duplicate passwords in their online activity. Twenty-one percent of them use passwords more than a decade old, 47% have been using the same password for five years and a whopping 54% use the same five passwords across an entire lifetime online.

As a business owner, these numbers shouldn't just make you chuckle - they should make you mad. It may be that the entirety of your company's data,

"60% of the time, it's not some fancy tool that allows criminals to circumvent vour defenses – it's your employees letting them in."

everything you've worked so hard to build over years of blood, sweat and tears, could be guarded behind a password as simple as "123456."

Make sure you train your employees on safe password practices. That means mandatory password changes to key business accounts every few months, each of them containing letters, numbers and symbols, preferably without any real words at all. It's a small change, but it can drastically increase your odds against data breaches

#### 2. MAKE CYBER SECURITY PART OF YOUR COMPANY POLICY

If your business is going to survive a digital onslaught, safe online practices for your employees need to be more than a recommendation. They need to be mandatory company policies. Every new and existing employee needs to know what's expected of them and what the consequences will be if they deviate from guidelines. For example, when an update comes through for a key piece of software, it needs to be installed immediately. Have a set procedure in place for them to follow if they encounter a suspicious e-mail or potentially malicious link. These and other practices, when set in stone, ensure that employees remain personally invested in protecting your company.

#### **3. CONDUCT A SECURITY AUDIT**

The best way to suss out any employee vulnerabilities, though, will always be to do a thorough security audit of all your systems. This means investigating the hardware and software you're using on a daily basis, sure, but most importantly, you need to analyze the habits of your personnel and whether or not they're complying with your high standards of cyber security.

#### 4. TRAIN YOUR PEOPLE

As they say, forewarned is forearmed. This is never truer than when defending your business from data breaches. With comprehensive cyber security awareness training, outlining everything from the biggest digital threats to post-breach best practices, you can turn your biggest security liability into your greatest defense. If employees know the ins and outs of hackers' tricks, it becomes exponentially more difficult for hackers to trick them and find a way into your network.

With all four of these steps, it can be difficult to determine just how to implement these policies within your organization - much less what should be included – but luckily, we can help. Contact us to find out how we can help you put a strong data security employee training program in place and patch any holes in your barriers before they become an issue.

## **Free Report: What Every Small-Business Owner Must Know About Protecting And Preserving Their Company's Critical Data And Computer Systems**



**Don't Trust Your Company's** 

**Operations To Just Anyone!** 

Critical Data And

This report will outline in plain, nontechnical English common mistakes that many small-business owners make with their computer networks that cost them thousands in lost sales, productivity and computer repair bills, and will provide an easy, proven way to reduce or completely eliminate the financial expense and frustration caused by these oversights.

> Download your FREE copy today at getacts@acts360.com

## **Cartoon Of The Month**



### Tech Talk

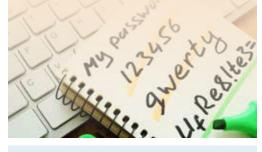
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#### **USE STRONG PASSWORDS!**

With powerful brute-force attack softwares, hackers can suss out even seemingly complicated passwords in no time at all - a five-character password takes three hours, or 11.9 seconds if you only use lowercase letters.

Good passwords should be at least eight characters long and contain a combination of upper- and lowercase letters, numbers and symbols that are hard to guess. That means few real words and complicated capitalization patterns. Quick tip: use a phrase and insert symbols and numbers into it, like \$h@KeNb8kE.



## Hard-Won Lessons **Of A Lifelong** Entrepreneur

In order to succeed, entrepreneurs need to get comfortable with failure. Sound counterintuitive? It is - but as any truly successful CEO will tell you, it takes a person who can roll with the punches to actually make anything happen in the business world.

Take Nealon Solutions founder Gary Nealon, for example. He's built several multimilliondollar businesses from the ground up, but not before he was forced to file bankruptcy that put him back at square one. In his book, Notes to a Young Entrepreneur, he breaks down

> the numerous hard lessons he learned on the job over a storied career. His best piece of advice? Put in the time. If you consistently work hard and actively learn from your mistakes, eventually you'll learn what it takes to be successful.

## **Ways To Make Your Business Money While You Sleep**



#### **1. MAKE YOURSELF INTO A PRODUCT.**

Once you've found success, you should look for opportunities to promote yourself as a brand. Position yourself as the authority in your niche and develop products like videos or books that share your secrets to success.

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#### 2. DO FEWER THINGS.

It's impossible to automate aspects of your business if you insist on doing everything yourself. You need to train your staff to handle certain aspects of your business. The best way to do this is to simplify your output. Look at McDonald's. They do basically five things: burgers, fries, chicken, salad, and soda. They package these things differently and sell them in different combinations, but the simplicity is what allows them to reproduce the menu in locations all over the world. Identify your strengths, streamline your offerings, and focus on the items you can train your staff to replicate.

#### **3. CREATE CONTINUITY.**

Billing for each service or product you supply is volatile, because both your revenue and your client's expenses vary wildly. Instead, consider selling a subscription at a flat rate - with maximum quality and minimal hassle, it's the ultimate win-win for both you and your clients.



Think about the way your business runs. You attract prospective clients, convert them to customers, collect the money, cultivate repeat business and encourage customers to refer other prospective clients. While each of these steps entails specific challenges, one of your main goals as an entrepreneur should be to automate as many of these steps as possible. This way, you can generate income while you sleep.

Here are a few key ways to implement systems that perpetuate your business without your involvement.

#### 4. SELL YOUR SYSTEM CHEAP AND MAKE MONEY ON THE REFILLS.

We're talking primarily about businesses that produce tangible goods here. Think Keurig coffee makers and HP printers. In these cases, once consumers own your brand of device, you're guaranteed their continued business.

#### 5. BECOME THE MIDDLEMAN.

Find a way to broker business and let other folks do the work for you. Becoming an Amazon affiliate is a great example. You link to their site, they sell, and you make money.

#### 6. BECOME A TEACHER.

Look at your business and find ways to teach other entrepreneurs how to acquire the skills necessary for opening their own business modeled on yours. It's another way to position yourself as an authority, enhancing the credibility of your brand, and it can be a great way to cash in on the educational aspects of your expertise.

#### 7. BECOME AN INVESTOR.

Money makes money, but it's important that you're careful about how you invest as an entrepreneur. Look at your clients and assess their needs. Find a company (in addition to yours) that addresses those needs and invest there. This way, you forge a bond between your company and another, but you cement your position as the business that caters to your clients' desires.

MIKE MICHALOWICZ (pronounced mi-KAL-o-wits) started his first business at the age of 24, moving his young family to the only safe place he could afford - a retirement building. With no experience, no contacts and no savings, he systematically bootstrapped a multimillion-dollar business. Then he did it again. And again. Now he is doing it for other entrepreneurs. Mike is the CEO of Provendus Group. He is also a former small-business columnist for The Wall Street Journal; MSNBC's business makeover expert; a keynote speaker on entrepreneurship; and the author of the cult classic book The Toilet Paper Entrepreneur. His newest book, The Pumpkin Plan, has already been called "the next E-Myth!" For more information, visit www.mikemichalowicz.com.